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CETA establishes new cooperation partnerships in Mexico and Portugal

CETA expands international network of cooperation partners and provides local support for CETA industrial leak and flow testers in Mexico and Portugal

An increasing number of German companies are relocating or setting up their production lines abroad. For CETA, this means international service for all test devices. "And our customers expect quick and reliable support on site", says Dr Joachim Lapsien, sales director of CETA Testsysteme GmbH. This is why cooperation partnerships in other countries have become an essential decision-making and success factor for (or against) CETA and its test devices. With the companies MeyerV S.A., based in Metepec, Mexico, and Tojaltec Lda., based in Tondela, Portugal, CETA extends its network to a total of 14 international cooperation partners for worldwide customer support and servicing of CETA test devices.

"Finding the right partner is not an easy task. For example, sales representatives, one-man companies or distributors would not be suitable as cooperation partners", says Dr Lapsien. Leak and flow testing are thematic fields that need to be explained and the partner must be willing to learn the ropes and invest in the subject. "New partners usually see their cooperation with us as an opportunity to extend their scope of business by these two new fields of service". CETA provides the necessary support as well as schooling and training of the cooperation partners. In addition, CETA provides assistance for customer visits and national trade fairs as well as advice in project matters.

Ideally, a suitable partner should come from the field of measurement technology or special machinery, as is the case with our new cooperation partners in Mexico and Portugal. MeyerV has been dedicated since 1996 to the sales and service of measurement devices and precision machinery. Tojaltec is a manufacturer of special machinery on a national and international level. Both are certified in accordance with international standards. "Our new cooperation partners provide qualified local support for CETA customers in Mexico and Portugal and our customers receive the same high quality of support they are used to and expect from us."

MeyerV

TOJALTEC

About CETA:

More information at www.cetatest.com

CETA Testsysteme GmbH
Marie-Curie-Straße 35-37
40721 Hilden
Phone: +49 (0) 2103 / 2471-0
Fax: +49 (0) 2103 / 2471-71
E-mail: info@cetatest.com

Press contact:
Dr Joachim Lapsien
Tel.: 02103/247119
joachim.lapsien@cetatest.com

CETA Testsysteme GmbH

Solution Partner for industrial Leak Testing and Flow Measurement

The company CETA Testsysteme GmbH was founded in 1988 and is a manufacturer of physical measurement devices for leak testing and flow measurement. Compressed air and hydrogen are used as test media. These testing procedures can be integrated in the production line with high process reliability.

The test devices („Made in Germany") are the company's own developments and the components and accessories (e.g. calibration standards) are manufactured in-house. This ensures that the high quality requirements for the internal modules are met right from the start.

Due to different test device technologies and a wide scope of pressure and measurement ranges nearly every test requirement can be fulfilled. An integrated control of the correct test device function guarantees a high standard of process reliability. The scope of products also includes semi-automatic test stands. The test devices are used by the customers for quality assurance, quality control and production assurance. The customers mostly come from the fields of automotive industry, medical technology, heating and air-conditioning industry, fittings and household appliances industry.

The company is certified according to DIN ISO 9001 and won in 2002 the quality award NRW in the category Industry. The calibration laboratory has been accredited 2004 as DKD calibration laboratory and 2014 as DAkkS calibration laboratory by the Deutsche Akkreditierungsstelle (DAkkS) - as follower of DKD. DAkkS calibration (in accordance with the standard DIN EN ISO 17025) complies with the requirements of the ISO / TS 16949 standard, valid in the automotive industry. CETA Testsysteme GmbH is the first German manufacturer of leak-testers whose devices are serially supplied with DKD/DAkkS calibration since 2004.

Since 2012 CETA has been certified by "an outstanding credit rating" (Bisnode Rating Certificate No. 318664026). The creditworthiness certificate is issued only if a creditworthiness index of 1 has been consistently demonstrated over the past 12 months and the valuation in the Bisnode database is stable.

The wide range of services includes consulting, feasibility analysis, commissioning, training, maintenance and calibration.

With cooperation partners in China, the Czech Republic, France, Hungary, India, Indonesia, South Korea, Mexico, Poland, Portugal, Singapore , Spain, Thailand, Turkey and with thousands of test devices in use all over the world, CETA Testsysteme GmbH presents itself as a competent solution partner for industrial leak testing and flow measurement.

Contact person for inquiries and further information

CETA Testsysteme GmbH, Marie-Curie-Str. 35-37, 40721 Hilden
☎ +49 (0)2103 / 2471-75 🖹 +49 (0)2103 / 2471-76
sales@cetatest.com | www.cetatest.com

Dr. Joachim Lapsien - Head of Sales and Marketing
☎ +49 (0) 2103 / 2471-19 🖹 +49 (0) 2103 / 2471-76
joachim.lapsien@cetatest.com | www.cetatest.com